



Women in Development of Northeastern New York

Building networks, sharing best practices, and
working collaboratively for our collective success.

Spring Program & Annual Networking Event “Pump Up Your Networking Prowess”

Wednesday, March 16, 2011 Registration Deadline: March 11, 2011

Program: 3:00-4:30 pm • Networking Reception: 4:30-6:00 pm
Location: The New Residence Hall on the Siena Campus, Loudon Road, Loudonville
Registration: Members \$20, Non-members \$35

WID presents its spring program and networking event at Siena College’s beautiful New Residence Hall. Following the program, connect with development colleagues during a casual cocktail reception.

One brilliant move at a networking event can launch your career to the next level. One slipup, like spilling red wine on a white carpet, can leave a lasting bad impression.



Anne Saile, author of “Don’t Kiss On The Lips and Other Networking Tips,” joins WID to share hints from her book that are as helpful to the seasoned professional as to those new to the networking scene. Even if networking comes naturally and you are a born conversationalist, some basic tips can still save you from a networking nightmare, elevate your reputation or even change the course of your career.

Effective networking is indeed an acquired skill. Anne’s book contains practical, proven techniques for getting the most out of networking events. Her advice is sure to enhance the time you have to spend networking, to elevate your career, and to achieve your goals.

About Our Presenter:

Anne Saile owns and operates The Saile Group LLC - a change management company. The Saile Group specializes in defining and implementing the most effective processes for success and positioning organizations to effectively manage change. Prior to establishing her own management company she served as President and Chief Executive Officer of Bellevue Woman’s Hospital for nearly a decade. Anne serves as a national and international consultant on organizational transitions, effective leadership, mergers, acquisitions and board development. She is a passionate presenter and strategic networker possessing over 25 years of experience in developing and implementing successful professional connections by bringing people together.

For more information about this program contact membership@widneny.net

Yes! I would like to attend “Pump Up Your Networking Prowess” on Wednesday, March 16, 2011.

- Please reserve _____ spots for WID members (at \$20/member).
- Please reserve _____ spots for non-WID members (at \$35/non-member).
- I would like to become a member of Women in Development (\$60/annually).

Please list the names of the people who will be attending this program.

Name _____ Member Non-Member
Name _____ Member Non-Member

Please share your contact information.

Organization _____
Address _____
City _____ State _____ Zip _____
Daytime phone _____ E-mail _____

**Registration Deadline is
March 11, 2011**
Registrations made after this date will be assessed a \$5 late fee. Unpaid reservations will be invoiced regardless of whether someone is in attendance at the program. We thank you for understanding that WID must pay for every reservation made.

Please send payment to: Women in Development • P.O. Box 5871 • Albany, NY 12205 • membership@widneny.net
To register online by credit card, visit our website at: www.widneny.net/programs.htm